



Timber Mart-South

LOGGING RATES

Disclaimer: The following prices were reported as being representative in their areas and are not to be interpreted as absolute high/low/average prices. No USDA Forest Service Sales are included

4th Quarter 2007

CUT & LOAD CONTRACT RATES

US\$ per Ton

PIEDMONT				COASTAL PLAIN			
Harvest Type	LO	HI	AVG	Harvest Type	LO	HI	AVG
Final Harvest	10.22	14.67	12.44	Final Harvest	9.00	11.45	10.23
Plantation Thin	10.67	14.73	12.70	Plantation Thin	10.40	14.03	12.21
Natural Thin	10.45	16.09	13.27	Natural Thin	9.81	12.45	11.13
Swamp				Swamp	13.00	18.67	15.83

HAULING RATES

Average Minimum Haul Distance in Miles	37
Minimum Haul Rate (US\$ per Ton per loaded mile)	0.13
Incremental Haul Rate (US\$ per Ton per loaded mile)	0.12

FUEL RATES

Off Road (US\$ per Gallon)	2.77
Highway (US\$ per Gallon)	3.18

Definitions

HI & LO – All observations were divided into high and low categories and each category averaged. The absolute range of Cut & Load data for all logging methods, both regions was \$7.50/ton - \$22.00/ton.

Cut and Load Rate – Rate paid to a logger to harvest trees and load them on a truck. Does not include hauling rates or dealer costs or commissions.

Final Harvest Logging – “Typical” logging conditions on good ground. Harvest equipment consists of four or three wheeled harvester and skidders with normal tires.

Plantation Thin – Cut/Load Rate for 1st or 2nd thinning in pine plantations.

Natural Thin – Cut/Load Rate for thinning in natural timber stands.

Swamp Logging – Cut/Load Rate for harvesting with “Swamp Crews”. Harvest equipment consists of a tracked feller and skidders with oversized or dual tires; also referred to as bottom land logging in some areas.

Fuel Rates – Off road and highway fuel rates as reported by those reporting cut, load and haul rates.

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- NOTES --
Timber Mart-South

Established 1976

How the information is obtained and processed:

Timber Mart-South provides standard forms for reporting market activity to a broad cross section of the timber industry -- both companies and individuals -- who are actively engaged in the day to day operation of selling and buying timber. We include all types of arms-length transactions such as bid and negotiated sales. From these reports, over each quarter, the data are sorted out and tabulated to arrive at high and low groupings of price ranges. From these an average is obtained for each product by area and state.

Data published herein is gathered with diligence and from sources considered reliable. However, we are not responsible for errors or omissions. Information is gathered and published as it exists, and each price is independently determined; that is, not based on mathematical relationships with other items. No attempt to set or influence prices is intended. **These are not absolute lows or highs; but an average of lows and average of highs.**

Specific prices, because of variations in field work and time element, sometimes result in prices which are somewhat lower or higher than those published. **BE AWARE THAT PRICES VARY GREATLY DEPENDING ON MANY FACTORS AND A REPORTED PRICE DOES NOT REPRESENT THE ONLY PRICE AT WHICH AN ITEM HAS BEEN SOLD.**

Log Rule and Weight Equivalents:

States and areas using other measurements are adjusted to read on this basis for comparative purposes.

Pine

Sawtimber and large logs 15,000 lbs (Range 13,000-17,000 lbs.) or 7.50 Tons per MBF Scribner; 16,000 lbs or 8.0 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International.

Chip-n-saw 15,000 lbs (Range 13,000-17,000 lbs.) or 7.50 Tons per MBF Scribner; 19,950 lbs or 9.975 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International.

Pulpwood and Chip-n-saw 5,350 lbs (Range 5,000-5,620 lbs.) or 2.68 Tons per Std.Cord. Ratio of weights between sawtimber & pulpwood is 2.80 cds. to MBF (Scribner).

Hardwood

Sawtimber 17,500 lbs (Range 15,000-19,000 lbs.) or 8.75 Tons per MBF Doyle; 13,125 lbs or 6.563 Tons per MBF Scribner; 10,850 lbs or 5.425 Tons per MBF International.

Pulpwood 5,800 lbs./Std.Cord or 2.90 Tons (Range 5,400-6,075 lbs.) Ratio of weights between sawtimber & pulpwood 3.02 cds. to MBF (Doyle).

English & Metric Conversions

1 Std. Cord has 128 ft³ of stacked logs: bark, air and solid wood.

1 Std. Cord has 90 ft³ of solid wood and bark.

1 Std. Cord of pine has about 75 ft³ or 2.124 m³ of solid wood.

1 Std. Cord of mixed hardwood has about 80 ft³ or 2.265 m³ of solid wood.

1 cubic meter (m³) = 35.315 cubic feet (ft³)

1 short ton (2,000 lb.) of green southern pine, wood & bark, has about 0.822 m³ of solid wood.

1 short ton (2,000 lb.) of green mixed hardwood, wood & bark, has about 0.787 m³ of solid wood.

1 metric tonne = 1.102 short tons = 2,204 pounds

Tom Harris, Publisher

(706)542-2832

Managing Editor

(706)542-4756

Mailing address:

Timber Mart-South

Warnell School of Forestry and Natural Resources

University of Georgia, Athens, GA 30602-2152.

Phone: (706)542-4756

Fax: (706)542-1670

E-mail: tmart@uga.edu

Web site: www.TimberMart-South.com

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PRODUCT SPECIFICATIONS

Pulpwood:	6" & up DBH	PLY LOGS and POLES reflect the standards in the area and may or may not be strictly comparable either from area to area or quarter to quarter
Chip-n-saw:	8" - 11" DBH	
Sawtimber:	12" & up DBH	

These are "general product guides." Specific requirements may vary by area and buyer.

Pine Super-pulpwood / Micro-sawtimber: Min 7" butt to 4" top, reasonably straight.

Note: TMS does not normally include salvage sales or special products such as Super Pulpwood/Small Sawtimber in the State or Complete Reports. These prices appear in the Logging Rates & Other Products Report.



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OTHER PRODUCTS

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4th Quarter 2007

HARDWOOD STUMPAGE

Item	State	Area	Region		\$/Ton		\$/MBF: Doyle
Ash Sawtimber	Alabama	1 & 2	Both		25.10		219.63
	Mississippi	1	Northern		38.29-40.57		335-355
	North Carolina	2	Eastern		25.85		226.19
	Tennessee	1	Eastern		18.81		165
	Virginia	2	Eastern		18.29		160
Black Cherry Sawtimber	Tennessee	1	Eastern		34.29-66.97		300-586
Cedar Sawtimber	Texas	1 & 2	Both		25.00		219
Chestnut Oak Sawtimber	Tennessee	1 & 2	Both		26.29-32.34		230-283
Crossties	Arkansas	1 & 2	Both		18.29		160
	Tennessee	1 & 2	Both		8.29		73
	Texas	1 & 2	Both		28.35		248
Hickory Sawtimber	Alabama	1 & 2	Both		21.14		185
	North Carolina	2	Eastern		23.59		206
	Tennessee	1	Eastern		16.35		156
	Tennessee	2	Western		14.86-35.00		130-306
Maple Sawtimber	Virginia	2	Eastern		18.29		160
Overcup Oak Sawtimber	Mississippi	1	Northern		18.00		158
Pecan Sawtimber	Mississippi	1	Northern		22.29		195
Red Maple Sawtimber	Tennessee	1	Eastern		19.09		167
Poplar Sawtimber	Alabama	1 & 2	Both		27.43		240
	Georgia	1	Northern		33.50		293
	North Carolina	2	Eastern		37.06		324
	Tennessee	1	Eastern		15.49		136
	Tennessee	2	Western		25.36		222
	Virginia	2	Eastern		18.29-29.00		160-254
Red Oak Sawtimber	Alabama	1 & 2	Both		34.39-37.14		300-325
	Arkansas	1	Southern		37.50		328
	Mississippi	1	Northern		35.24		308
	Louisiana	1	Northern		53.71		353
	North Carolina	2	Eastern		36.44		319
	Tennessee	1	Eastern		19.80		173
	Tennessee	2	Western		28.57-58.00		250-508
	Virginia	2	Eastern		18.29		160
Scarlet Oak	Tennessee	1 & 2	Both		20.57		180
Sugar Maple	Tennessee	1	Eastern		49.03		429
Sweetgum Sawtimber	Alabama	1 & 2	Both		16.00		140
	Mississippi	1	Northern		17.71		155
	North Carolina	2	Eastern		19.85		174
	Tennessee	2	Western		16.00		140
	Virginia	2	Eastern		16.00-28.11		140-246

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Sycamore Sawtimber	Mississippi	1	Northern		17.71		155
White Oak Sawtimber	Alabama	1 & 2	Both		36.57		320
	Arkansas	1	Southern		27.50		241
	Mississippi	1	Northern		28.57		250
	North Carolina	2	Eastern		39.72		348
	Tennessee	1	Eastern		34.29-53.71		300-470
	Tennessee	2	Western		34.20-62.00		299-550
	Virginia	2	Eastern		18.29		160
	Walnut Sawtimber	Arkansas	2	Northern		57.14	
Tennessee		1	Eastern		45.71-101.60		400-889
Willow Oak Sawtimber	Mississippi	1	Northern		9.14		80
Yellow Poplar Sawtimber	Alabama	1 & 2	Both		27.43		240
	Georgia	1	Northern		35.50		311
	North Carolina	2	Eastern		37.06		324
	Tennessee	1	Eastern		15.49		136
	Tennessee	2	Western		25.36		222
	Virginia	2	Eastern		18.29-29.00		160-254

MIXED HARDWOOD PALLET WOOD

Item	State	Area	Region		\$/Green Ton	
Stumpage	Arkansas	1 & 2	Both		28.00	
	Georgia	1	Northern		13.75	
	Georgia	2	Southern		20.86	
	Mississippi	2	Southern		12.00	
	Tennessee	1 & 2	Both		3.71	

SOFTWOOD STUMPAGE

Item	State	Area	Region		\$/Ton	
Virginia Pine Sawtimber	North Carolina	2	Eastern		14.00-17.07	
Cypress Pulpwood	Virginia	2	Eastern		4.00	
Cypress Sawtimber	Virginia	2	Eastern		14.04	
Micro-Sawtimber (A.K.A Super Pulpwood)	Alabama	2	Southern		13.36	
	Florida	1	Eastern		15.28	
	Florida	2	Western		12.36	
	Georgia	1	Northern		9.71	
	Georgia	2	Southern		11.52	
	South Carolina	2	Eastern		9.50	
White Pine Sawtimber	Virginia	1	Western		28.13	

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WHOLE TREE & FUEL CHIPS

FOB Mill/Woods

Item	State	Area	Region	\$/Green Ton
Fuel Chips Hardwood	Florida	1 & 2	Both	14.00-23.00
	Louisiana	1	Northern	24.60
	Louisiana	2	Southern	18.00
	Mississippi	1	Northern	5.50
	Tennessee	1	Eastern	13.25
Fuel Chips Pine	Florida	1 & 2	Both	14.00-23.00
	Georgia	1	Northern	12.00-18.00
	Georgia	2	Southern	11.00-25.00
	Louisiana	1	Northern	18.62
	Louisiana	2	Southern	21.75
	Mississippi	1	Northern	5.00
	South Carolina	2	Eastern	16.00
	Tennessee	1	Eastern	13.25
In-Woods Debarked Hardwood	South Carolina	2	Eastern	32.25
	Texas	1 & 2	Both	45.00
In-Woods Debarked Pine	Georgia	1	Northern	32.50
	Georgia	2	Southern	33.00
	Louisiana	2	Southern	33.50
	North Carolina	1 & 2	Both	31.25
	South Carolina	1 & 2	Both	30.50
	Texas	1 & 2	Both	45.00
	Process Residuals Hardwood	Arkansas	1	Southern
Louisiana		1	Northern	11.00
Process Residuals Pine	Arkansas	1	Southern	11.00
	Louisiana	1	Northern	11.00
Cypress Mulch	Georgia	2	Southern	15.00
Hardwood Mulch	Florida	1	Eastern	2.50

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