How the information is obtained and processed:

TimberMart-South provides standard forms for reporting market activity to a broad cross section of the timber industry -- both companies and individuals -- who are actively engaged in the day to day operation of selling and buying timber. We include all types of arms-length transactions such as bid and negotiated sales. From these reports, over each quarter, the data are sorted out and tabulated to arrive at high and low groupings of price ranges. From these an average is obtained for each product by area and state.

Data published herein is gathered with diligence and from sources considered reliable. However, we are not responsible for errors or omissions. Information is gathered and published as it exists, and each price is independently determined; that is, not based on mathematical relationships with other items. No attempt to set or influence prices is intended. These are not absolute lows or highs; but an average of lows and average of highs.

Specific prices, because of variations in field work and time element, sometimes result in prices which are somewhat lower or higher than those published. BE AWARE THAT PRICES VARY GREATLY DEPENDING ON MANY FACTORS AND A REPORTED PRICE DOES NOT REPRESENT THE ONLY PRICE AT WHICH AN ITEM HAS BEEN SOLD.

Log Rule and Weight Equivalents:

*Log Rule* is a general term used in the timber industry to indicate the rule used to size logs. Log rule and weight equivalencies differ from area to area.

**Pine**

Sawtimber and large logs 7.0 Tons per MBF Scribner; 8.0 Tons per MBF Doyle; 5.5 Tons per MBF International.

Chip-n-saw 8.0 Tons per MBF Scribner; 9.975 Tons per MBF Doyle; 6.225 Tons per MBF International.

Pulpwood and Chip-n-saw 5,350 lbs (Range 5,000-5,620 lbs.) or 2.68 Tons per Std.Cord. Ratio of weights between sawtimber & pulpwood is 2.80 cds. to MBF (Scribner).

**Hardwood/Oak**

Sawtimber 9.0 Tons per MBF Doyle; 8.0 Tons per MBF Scribner; 6.5 Tons per MBF International.

Pulpwood 5,800 lbs./Std.Cord or 2.90 Tons (Range 5,400-6,075 lbs.) Ratio of weights between sawtimber & pulpwood 3.02 cds. to MBF (Doyle).

**English & Metric Conversions**

1 Std. Cord has 128 ft³ of stacked logs: bark, air and solid wood.
1 Std. Cord has 90 ft³ of solid wood and bark.
1 Std. Cord of pine has about 75 ft³ or 2.124 m³ of solid wood.
1 Std. Cord of mixed hardwood has about 80 ft³ or 2.265 m³ of solid wood.

1 cubic meter (m³) = 35.315 cubic feet (ft³)
1 short ton (2,000 lb.) of green southern pine, wood & bark, has about 0.822 m³ of solid wood.
1 short ton (2,000 lb.) of green mixed hardwood, wood & bark, has about 0.787 m³ of solid wood.
1 metric tonne = 1.102 short tons = 2,204 pounds

These are "general product guides." Specific requirements may vary by area and buyer.

**Pine Super-pulpwood / Micro-sawtimber**: Min 7” butt to 4” top, reasonably straight.

Note: TMS does not normally include salvage sales or special products such as Super Pulpwood/Small Sawtimber in the State or Complete Reports. These prices appear in the Logging Rates & Other Products Report.