



PRESS RELEASE

Timber Mart - South

Daniel B. Warnell School of Forest Resources • The University of Georgia
Athens, Georgia 30602-2152

3rd Quarter 2002

For Immediate Release

Date: October 31, 2002

Contact: Tom Harris, (706) 542-2832

Writer: Sara S. Baldwin, (706) 542-4760

The Pulpwood Slide Continues; Hardwood Sawtimber Shows Some Strength

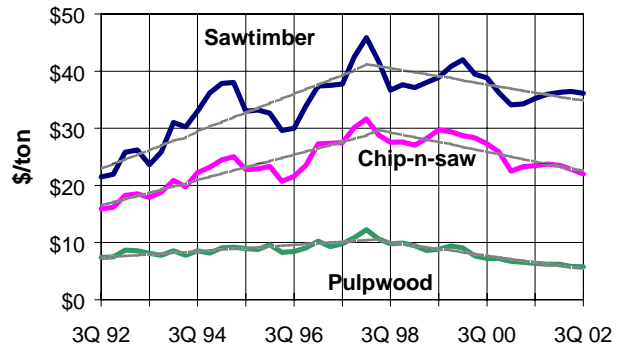
Third quarter prices for four of the five major southeastern U.S. timber products were below those of last quarter. Pine pulpwood prices declined to decade-low levels and pine chip-n-saw fell to five-year lows. (See table below.) Average pine sawtimber stumpage eased lower but remained up over the same quarter last year. Hardwood pulpwood stumpage crept lower this quarter but hardwood sawtimber maintained its modest upward trend.

South-wide Average Stumpage Prices \$/ton					
	one quarter			year ago	
	3Q 02	2Q 02	prct	3Q 01	prcnt
Pine Sawtimber	36.13	36.47	-0.9%	\$35.19	+2.7%
Pine Chip-n-saw	21.99	22.84	-3.7%	\$23.44	-6.2%
Pine Pulpwood	5.79	5.83	-0.8%	\$6.40	-9.5%
Hardwood Sawtimber	19.20	18.34	+4.7%	\$19.03	+0.9%
Hardwood Pulpwood	4.72	4.75	-0.6%	\$5.20	-9.3%

To examine and characterize the falling pine prices, we calculated ten-year trends based on regression analysis of prices before and after apparent peaks. The results show that pine stumpage prices generally increased from 3rd Quarter 1992 until 1998 and then decreased:

- Pine sawtimber increased at a 12 percent compound annual growth rate and then declined at a 3 percent rate.
- Pine chip-n-saw increased at an 11 percent rate and then declined at about 6 percent.
- Pine pulpwood prices increased at about 6 percent compound annual rate until 1998 and then declined swiftly at a 14 percent rate.

South-wide Pine Stumpage Prices
quarterly averages over 10 years



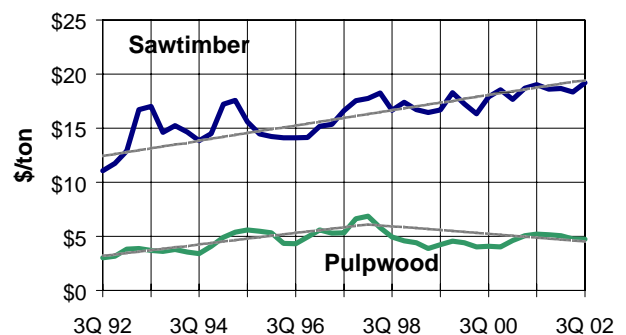
Timber Mart-South

Mixed hardwood sawtimber followed a “different drummer,” continuing to increase at a 4 percent compound annual rate over the entire ten-year period. Hardwood pulpwood stumpage, on the other hand, increased at a 13 percent rate through 1998, and has generally declined since then.

For more information, please contact TMS at 706-542-4756 or visit our web site at www.TimberMart-South.com

Timber Mart-South is a 25-year old price reporting service publishing quarterly reports used by private companies, consultants, landowners, and others to assess market prices in the Southern, U.S. The University of Georgia, Warnell School of Forest Resources is under contract with the Frank Norris Foundation to compile and publish Timber Mart-South quarterly reports.

South-wide Hardwood Stumpage Prices
quarterly averages over 10 years



Timber Mart-South