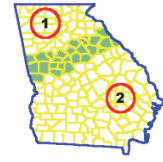


# TimberMart-South

## Georgia Stumpage Prices Quarterly

2nd Quarter 2018



### Contents

- \* State Stumpage Summary
- \* Georgia Regional Comparisons
- \* Lo, Hi, & Avg Stumpage Prices

### Georgia Stumpage Prices (\$/ton)

Product	State Average	Georgia 1 Average	Georgia 2 Average
Pine Sawtimber	\$25.14	\$21.99	\$28.28
Pine Chip-n-Saw	\$17.97	\$15.71	\$20.23
Pine Pulpwood	\$11.49	\$9.10	\$13.88
Mixed Hardwood Sawtimber	\$30.65	\$31.91	\$29.39
Hardwood Pulpwood	\$9.06	\$9.51	\$8.60

### Georgia v. South-wide Stumpage Prices (\$/ton)

Product	State Average	South-wide Average	State v. South-wide
Pine Sawtimber	\$25.14	\$23.65	\$1.49
Pine Chip-n-Saw	\$17.97	\$16.84	\$1.13
Pine Pulpwood	\$11.49	\$9.29	\$2.20
Mixed Hardwood Sawtimber	\$30.65	\$31.07	(\$0.42)
Hardwood Pulpwood	\$9.06	\$9.17	(\$0.11)

TimberMart-South  
 1860 Barnett Shoals Rd  
 PMB 103-598  
 Athens, Georgia  
 30605

tel: 706.247.7660

fax: 706.389.9196

tmart@timbermart-south.com

www.timbermart-south.com

Data published herein is gathered with diligence and from sources considered reliable. However, we are not responsible for errors or omissions. Information is gathered and published as it exists, and each price is independently determined; that is, not based on mathematical relationships with other items. No attempt to set or influence prices is intended. These are not absolute lows or highs; but an average of lows and average of highs.

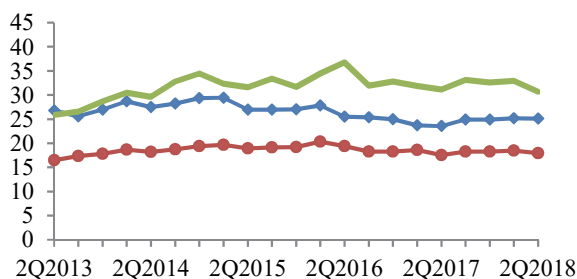
Specific prices, because of variations in field work and time element, sometimes result in prices which are somewhat lower or higher than those published.

**BE AWARE THAT PRICES VARY GREATLY DEPENDING ON MANY FACTORS AND A REPORTED PRICE DOES NOT REPRESENT THE ONLY PRICE AT WHICH AN ITEM HAS BEEN SOLD.**

# GEORGIA STUMPAGE PRICES

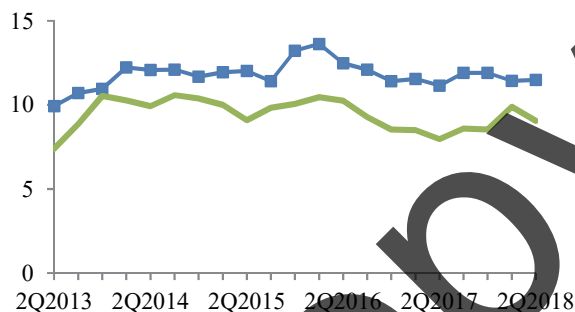
2nd Quarter 2018

**Georgia Sawtimber Stumpage Prices**  
quarterly averages, \$/ton



—◆— Pine Sawtimber      —●— Pine Chip-n-Saw  
—■— Hardwood Sawtimber

**Georgia Pulpwood Stumpage Prices**  
quarterly averages, \$/ton



—■— Pine Pulpwood      —●— Hardwood Pulpwood

## Georgia State Average v. Last Quarter v. Previous Year

Stumpage Prices \$/ton

Product	Current Quarter	Last Quarter		Previous Year	
	State Average	1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$25.14	\$25.19	(0.05)	\$23.55	1.59
Pine Chip-n-Saw	\$17.97	\$18.46	(0.49)	\$17.51	0.46
Pine Pulpwood	\$11.49	\$11.42	0.07	\$11.15	0.34
Mixed Hardwood Sawtimber	\$30.65	\$32.90	(2.25)	\$31.14	(0.49)
Hardwood Pulpwood	\$9.06	\$9.89	(0.83)	\$7.96	1.10

Log Rules and Weight Equivalents: *States and areas using other measurements are adjusted on this basis for comparative purposes.*

Pine Sawtimber and Large Logs: 15,000 lbs (Range 13,000-17,000) or

7.50 Tons per MBF Scribner; 16,000 lbs or 8 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International

Pine Chip-n-Saw (using log rules): 15,000 lbs (Range 13,000-17,000 lbs.) or

7.50 Tons per MBF Scribner; 19,950 lbs or 9.975 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International

Pine Pulpwood and Chip-n-Saw: 5,350 lbs (Range 5,000-5,620 lbs.) or

2.68 Tons per Std. Cord. Ratio of weights between sawtimber & pulpwood is 2.80 cds. to MBF (Scribner).

Hardwood Sawtimber: 17,500 lbs (Range 15,000-19,000 lbs.) or

8.75 Tons per MBF Doyle; 13,125 lbs or 6.563 Tons per MBF Scribner; 10,850 lbs or 5.425 Tons per MBF International

Hardwood Pulpwood: 5,800 lbs/Std. Cord or

2.90 Tons (Range 5,400-6,075 lbs.) Ratio of weight between sawtimber and pulpwood 3.02 cds. to MBF (Doyle).

English & Metric Conversions

1 Std. Cord has about 128 ft<sup>3</sup> of stacked logs; bark, air and solid wood. 1 Std. Cord has about 90 ft<sup>3</sup> of solid wood and bark

1 Std. Cord of Pine has about 75ft<sup>3</sup> or 2.124 m<sup>3</sup> of solid wood. 1 Std. Cord of mixed hardwood has about 80 ft<sup>3</sup> or 2.265 m<sup>3</sup> of solid wood.

1 cubic meter (m<sup>3</sup>) = 35.315 cubic feet (ft<sup>3</sup>)

1 short ton (2,000 lb.) of green southern pine, wood & bark, has about 0.822 m<sup>3</sup> of solid wood.

1 short ton (2,000 lb.) of green mixed hardwood, wood & bark, has about 0.787 m<sup>3</sup> of solid wood

1 metric tonne = 1.102 short tons = 2,204 lbs.

Product Specifications: *These are "general product guides." Specific requirements may vary by area or buyer*

Pulpwood: 6" & up DBH

Chip-n-Saw: 8"-11" DBH

Sawtimber: 12" & up DBH

Ply Logs and Poles: reflect the standards in the area and may not be strictly comparable either from area to area or quarter to quarter.

Pine Super-Pulpwood/Micro-Sawtimber: Min 7" butt to 4" top, reasonably straight

Notes: TMS does not normally include salvage sales or special products such as Super Pulpwood/Small Sawtimber in the State or Complete

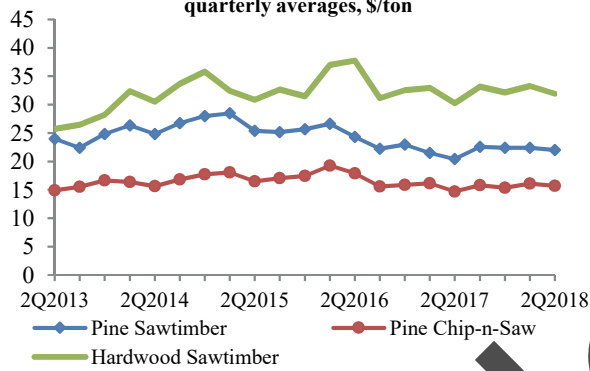
# GEORGIA REGIONAL STUMPAGE COMPARISONS

2nd Quarter 2018

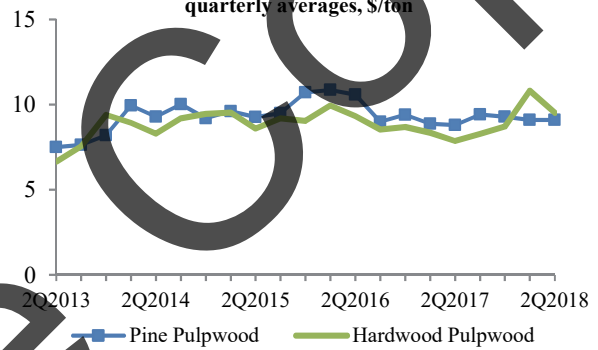
## Georgia Region 1 Stumpage Prices (\$/ton)

Product	Current Quarter	Last Quarter		Previous Year	
	GA 1 Average	1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$21.99	\$22.41	(0.42)	\$20.41	1.58
Pine Chip-n-Saw	\$15.71	\$16.11	(0.40)	\$14.68	1.03
Pine Pulpwood	\$9.10	\$9.09	0.01	\$8.79	0.31
Mixed Hardwood Sawtimber	\$31.91	\$33.28	(1.37)	\$30.21	1.70
Hardwood Pulpwood	\$9.51	\$10.82	(1.31)	\$7.85	1.66

Georgia 1 Sawtimber Stumpage Prices  
quarterly averages, \$/ton



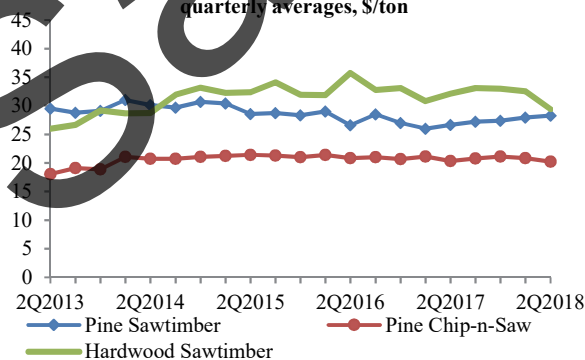
Georgia 1 Pulpwood Stumpage Prices  
quarterly averages, \$/ton



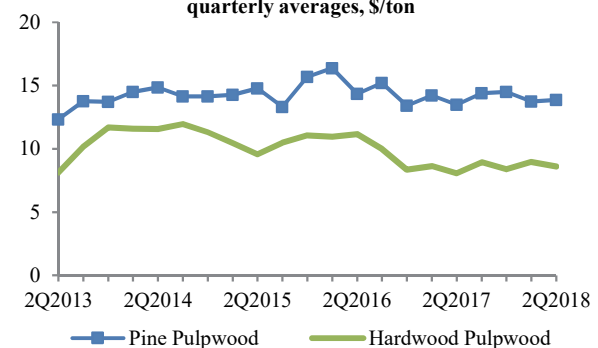
## Georgia Region 2 Stumpage Prices (\$/ton)

Product	Current Quarter	Last Quarter		Previous Year	
	GA 2 Average	1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$28.28	\$27.96	0.32	\$26.68	1.60
Pine Chip-n-Saw	\$20.23	\$20.81	(0.58)	\$20.34	(0.11)
Pine Pulpwood	\$13.88	\$13.75	0.13	\$13.50	0.38
Mixed Hardwood Sawtimber	\$29.39	\$32.52	(3.13)	\$32.06	(2.67)
Hardwood Pulpwood	\$8.60	\$8.95	(0.35)	\$8.07	0.53

Georgia 2 Sawtimber Stumpage Prices  
quarterly averages, \$/ton



Georgia 2 Pulpwood Stumpage Prices  
quarterly averages, \$/ton



# GEORGIA STUMPAGE PRICES

2nd Quarter 2018

Georgia Stumpage Prices (\$/ton)				
Product	Area	Lo Average	Hi Average	Average
Pine Sawtimber	1	\$19.91	\$24.07	\$21.99
	2	\$23.73	\$32.82	\$28.28
	Avg	\$21.82	\$28.45	\$25.14
Pine Chip-n-Saw	1	\$14.21	\$17.20	\$15.71
	2	\$17.03	\$23.42	\$20.23
	Avg	\$15.62	\$20.31	\$17.97
Pine Pulpwood	1	\$7.33	\$10.87	\$9.10
	2	\$9.94	\$17.81	\$13.88
	Avg	\$8.64	\$14.34	\$11.49
Pine Plylogs	1	\$22.35	\$26.48	\$24.42
	2	\$26.02	\$36.69	\$31.36
	Avg	\$24.19	\$31.59	\$27.89
Pine Power Poles	1	\$39.67	\$47.09	\$43.38
	2	\$45.09	\$56.08	\$50.59
	Avg	\$42.38	\$51.59	\$46.99
Oak Sawtimber	1	\$41.23	\$50.26	\$45.75
	2	\$38.25	\$47.44	\$42.85
	Avg	\$39.74	\$48.85	\$44.30
Mixed Hardwood Sawtimber	1	\$26.98	\$36.83	\$31.91
	2	\$23.84	\$34.94	\$29.39
	Avg	\$25.41	\$35.89	\$30.65
Hardwood Pulpwood	1	\$7.99	\$11.03	\$9.51
	2	\$6.40	\$10.79	\$8.60
	Avg	\$7.20	\$10.91	\$9.06

TimberMart-South Copyright © 2018

This publication is copyrighted under the statutes of the United States. The compilation of facts and information herein contained are the subject of private property rights of the publisher

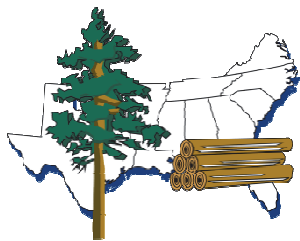
Reproduction, either manually or electronically, in whole or in part, without express permission of the owner or other unauthorized use, is not permitted.

Redistribution, either manually or electronically, in whole or in part, without express permission of the owner or other unauthorized use, is not permitted.

Reproduction and/or redistribution of this publication, in whole or in part, violates US copyright law and is punishable by statutory damages of up to \$150,000, plus attorney's fees.

For permission requests, email detailed request to [tmart@timbermart-south.com](mailto:tmart@timbermart-south.com) with "Permission Request" in subject line.

*Publisher provides the information herein as a convenience to its readers. Publisher does not represent or endorse the truth, accuracy, reliability or completeness of any of the information contained in this publication. Publisher provides the information in this newsletter on an 'as is' and 'as available' basis, with no warranties whatsoever. Those who use prices published herein for specific purposes, sale or contract do so at their own risk. Under no circumstance will publisher have any liability for any loss or damage whatever caused by any reader's reliance on information obtained through this newsletter.*



# TimberMart-South

Georgia Delivered Prices Quarterly

2nd Quarter 2018



## Contents

- \* State Delivered Summay
- \* Georgia Regional Comparisons
- \* Pulp Chip Prices
- \* Georgia Lo, Hi, Avg Delivered Prices

### Georgia Delivered Prices (\$/ton)

Product	State Average	Georgia 1 Average	Georgia 2 Average
Pine Sawtimber	\$43.20	\$40.15	\$46.25
Pine Chip-n-Saw	\$36.27	\$33.96	\$38.57
Pine Pulpwood	\$30.37	\$28.71	\$32.03
Mixed Hardwood Sawtimber	\$51.85	\$51.50	\$52.20
Hardwood Pulpwood	\$31.07	\$32.74	\$29.39

### Georgia v. South-wide Delivered Prices (\$/ton)

Product	State Average	South- wide Average	State v. South-wide
Pine Sawtimber	\$43.20	\$41.92	\$1.28
Pine Chip-n-Saw	\$36.27	\$35.48	\$0.79
Pine Pulpwood	\$30.37	\$29.06	\$1.31
Sawtimber	\$51.85	\$50.95	\$0.90
Hardwood Pulpwood	\$31.07	\$30.08	\$0.99

TimberMart-South  
 1860 Barnett Shoals Rd  
 PMB 103-598  
 Athens, Georgia  
 30605

tel: 706.247.7660

fax: 706.389.9196

tmart@timbermart-south.com

www.timbermart-south.com

Data published herein is gathered with diligence and from sources considered reliable. However, we are not responsible for errors or omissions. Information is gathered and published as it exists, and each price is independently determined; that is, not based on mathematical relationships with other items. No attempt to set or influence prices is intended. These are not absolute lows or highs; but an average of lows and average of highs.

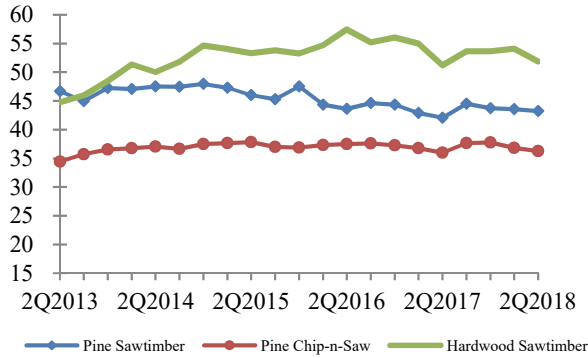
Specific prices, because of variations in field work and time element, sometimes result in prices which are somewhat lower or higher than those published.

BE AWARE THAT PRICES VARY GREATLY DEPENDING ON MANY FACTORS AND A REPORTED PRICE DOES NOT REPRESENT THE ONLY PRICE AT WHICH AN ITEM HAS BEEN SOLD.

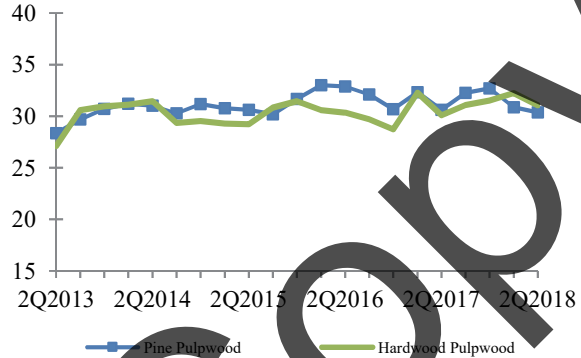
# GEORGIA DELIVERED PRICES

2nd Quarter 2018

**Georgia Sawtimber Delivered Prices**  
quarterly averages, \$ / ton



**Georgia Pulpwood Delivered Prices**  
quarterly averages, \$ / ton



## Georgia Average v. Last Quarter v. Previous Year

State Average Delivered Prices \$/Ton

Product	Current Quarter State Average	Last Quarter		Previous Year	
		1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$43.20	43.55	(0.35)	\$42.07	1.13
Pine Chip-n-Saw	\$36.27	36.82	(0.55)	\$35.97	0.30
Pine Pulpwood	\$30.37	30.86	(0.49)	\$30.63	(0.26)
Mixed Hardwood Sawtimber	\$51.85	54.08	(2.23)	\$51.20	0.65
Hardwood Pulpwood	\$31.07	32.24	(1.17)	\$30.09	0.98

Log Rules and Weight Equivalents: *States and areas using other measurements are adjusted on this basis for comparative purposes.*

Pine Sawtimber and Large Logs: 15,000 lbs (Range 13,000-17,000) or 7.50 Tons per MBF Scribner; 16,000 lbs or 8 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International  
 Pine Chip-n-Saw (using log rules): 15,000 lbs (Range 13,000-17,000 lbs.) or 7.50 Tons per MBF Scribner; 19,950 lbs or 9.975 Tons per MBF Doyle; 12,450 lbs or 6.225 Tons per MBF International  
 Pine Pulpwood and Chip-n-Saw: 5,350 lbs (Range 5,000-5,620 lbs.) or 2.68 Tons per Std. Cord. Ratio of weights between sawtimber & pulpwood is 2.80 cds. to MBF (Scribner).  
 Hardwood Sawtimber: 17,500 lbs (Range 15,000-19,000 lbs.) or 8.75 Tons per MBF Doyle; 13,125 lbs or 6.563 Tons per MBF Scribner; 10,850 lbs or 5.425 Tons per MBF International  
 Hardwood Pulpwood: 5,800 lbs/Std. Cord or 2.90 Tons (Range 5,400-6,075 lbs.) Ratio of weight between sawtimber and pulpwood 3.02 cds. to MBF (Doyle).

**English & Metric Conversions**

1 Std. Cord has about 128 ft<sup>3</sup> of stacked logs; bark, air and solid wood. 1 Std. Cord has about 90 ft<sup>3</sup> of solid wood and bark  
 1 Std. Cord of Pine has about 75ft<sup>3</sup> or 2.124 m<sup>3</sup> of solid wood. 1 Std. Cord of mixed hardwood has about 80 ft<sup>3</sup> or 2.265 m<sup>3</sup> of solid wood.  
 1 cubic meter (m<sup>3</sup>) = 35.315 cubic feet (ft<sup>3</sup>)  
 1 short ton (2,000 lb.) of green southern pine, wood & bark, has about 0.822 m<sup>3</sup> of solid wood.  
 1 short ton (2,000 lb.) of green mixed hardwood, wood & bark, has about 0.787 m<sup>3</sup> of solid wood  
 1 metric tonne = 1.102 short tons = 2,204 lbs.

Product Specifications: *These are "general product guides." Specific requirements may vary by area or buyer*

Pulpwood: 6" & up DBH

Chip-n-Saw: 8"-11" DBH

Sawtimber: 12" & up DBH

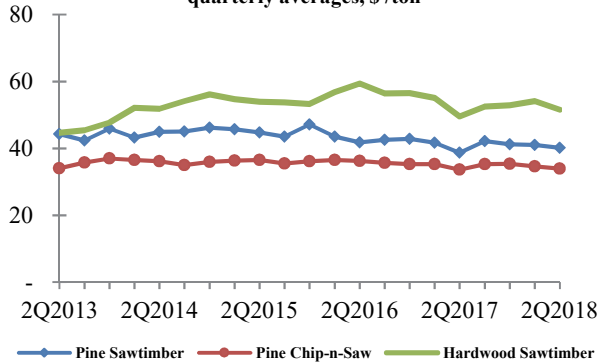
Ply Logs and Poles: reflect the standards in the area and may not be strictly comparable either from area to area or quarter to quarter.

Pine Super-Pulpwood/ Micro-Sawtimber: Min 7" butt to 4" top, reasonably straight

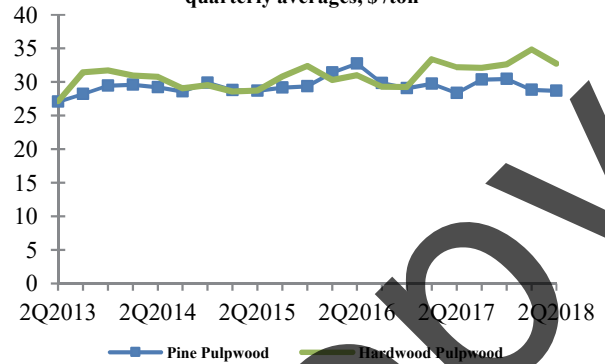
# GEORGIA REGIONAL DELIVERED COMPARISONS

2nd Quarter 2018

**Georgia 1 Sawtimber Delivered Prices**  
quarterly averages, \$ /ton



**Georgia 1 Pulpwood Delivered Prices**  
quarterly averages, \$ /ton

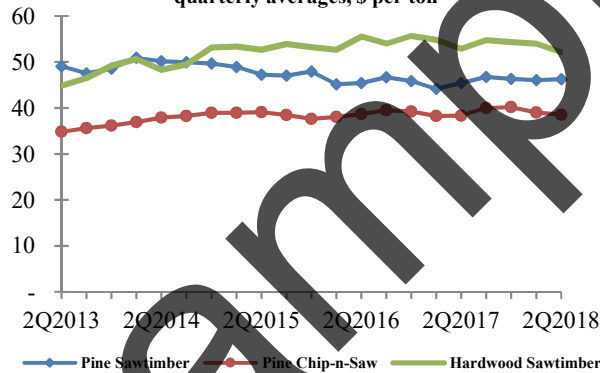


## Georgia Region 1 v. Last Quarter v. Previous Year

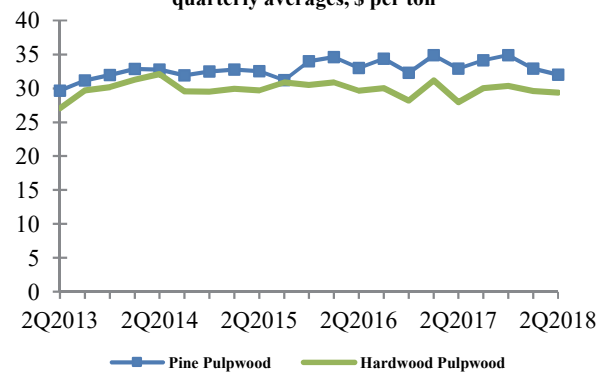
Georgia 1 Average Delivered Prices \$/Ton

Product	Current Quarter	Last Quarter		Previous Year	
	GA 1 Average	1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$40.15	\$41.05	(0.90)	\$38.68	1.47
Pine Chip-n-Saw	\$33.96	\$34.62	(0.66)	\$33.62	0.34
Pine Pulpwood	\$28.71	\$28.82	(0.11)	\$28.33	0.38
Mixed Hardwood Sawtimber	\$51.50	\$54.15	(2.65)	\$49.49	2.01
Hardwood Pulpwood	\$32.74	\$34.87	(2.13)	\$32.21	0.53

**Georgia 2 Sawtimber Delivered Prices**  
quarterly averages, \$ per ton



**Georgia 2 Pulpwood Delivered Prices**  
quarterly averages, \$ per ton



## Georgia Region 2 v. Last Quarter v. Previous Year

Georgia 2 Average Delivered Prices \$/Ton

Product	Current Quarter	Last Quarter		Previous Year	
	GA 2 Average	1Q2018	up/(dn)	2Q2017	up/(dn)
Pine Sawtimber	\$46.25	\$46.05	0.20	\$45.46	0.79
Pine Chip-n-Saw	\$38.57	\$39.02	(0.45)	\$38.31	0.26
Pine Pulpwood	\$32.03	\$32.89	(0.86)	\$32.93	(0.90)
Mixed Hardwood Sawtimber	\$52.20	\$54.00	(1.80)	\$52.90	(0.70)
Hardwood Pulpwood	\$29.39	\$29.60	(0.21)	\$27.97	1.42

# GEORGIA DELIVERED PRICES

2nd Quarter 2018

Georgia Delivered Prices \$/Ton				
Product	Area	Lo Average	Hi Average	Average
Pine Sawtimber	1	\$38.55	\$41.75	\$40.15
	2	\$41.21	\$51.29	\$46.25
	Avg	\$39.88	\$46.52	\$43.20
Pine Chip-n-Saw	1	\$32.68	\$35.24	\$33.96
	2	\$34.89	\$42.25	\$38.57
	Avg	\$33.79	\$38.75	\$36.27
Pine Pulpwood	1	\$27.18	\$30.23	\$28.71
	2	\$28.97	\$35.09	\$32.03
	Avg	\$28.08	\$32.66	\$30.37
Pine Plylogs	1	\$40.10	\$44.49	\$42.30
	2	\$43.17	\$56.11	\$49.64
	Avg	\$41.64	\$50.30	\$45.97
Pine Power Poles	1	\$58.60	\$67.46	\$63.03
	2	\$63.67	\$74.42	\$69.05
	Avg	\$61.14	\$70.94	\$66.04
Oak Sawtimber	1	\$59.71	\$65.86	\$62.79
	2	\$56.25	\$62.98	\$59.62
	Avg	\$57.98	\$64.42	\$61.21
Mixed Hardwood Sawtimber	1	\$48.75	\$54.25	\$51.50
	2	\$49.05	\$55.35	\$52.20
	Avg	\$48.90	\$54.80	\$51.85
Hardwood Pulpwood	1	\$27.83	\$37.64	\$32.74
	2	\$26.49	\$32.28	\$29.39
	Avg	\$27.16	\$34.96	\$31.07
Coastal Georgia, Coastal South Carolina, and Florida Pulp Quality Chips, FOB Point of Production				
Pine Sawmill Chips	Avg	\$24.71	\$31.87	\$28.29
Pine Chip Mill Chips	Avg	\$36.33	\$41.02	\$38.68
Hardwood Sawmill Chips	Avg	\$23.95	\$29.39	\$26.67
Hardwood Chip mill Chips	Avg	\$31.61	\$35.07	\$33.34
Upland Georgia and Upland South Carolina Pulp Quality Chips, FOB Point of Production				
Pine Sawmill Chips	Avg	\$26.72	\$31.72	\$29.22
Pine Chip Mill Chips	Avg	\$34.85	\$39.01	\$36.93
Hardwood Sawmill Chips	Avg	\$26.03	\$31.34	\$28.69
Hardwood Chip mill Chips	Avg	\$34.09	\$38.95	\$36.52

TimberMart-South Copyright © 2018

This publication is copyrighted under the statutes of the United States. The compilation of facts and information herein contained are the subject of private property rights of the publisher.

Reproduction, either manually or electronically, in whole or in part, without express permission of the owner or other unauthorized use, is not permitted.

Redistribution, either manually or electronically, in whole or in part, without express permission of the owner or other unauthorized use, is not permitted.

Reproduction and/or redistribution of this publication, in whole or in part, violates US copyright law and is punishable by statutory damages of up to \$150,000, plus attorney's fees.

For permission requests, email detailed request to [tmart@uga.edu](mailto:tmart@uga.edu) with "Permission Request" in subject line.

*Publisher provides the information herein as a convenience to its readers. Publisher does not represent or endorse the truth, accuracy, reliability or completeness of any of the information contained in this publication. Publisher provides the information in this newsletter on an 'as is' and 'as available' basis, with no warranties whatsoever. Those who use prices published herein for specific purposes, sale or contract do so at their own risk. Under no circumstance will publisher have any liability for any loss or damage whatever caused by any reader's reliance on information obtained through this newsletter.*

ISSN 1939-6791